<u>Alvaro Castelan</u>

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Technical Skills:

MongoDB|Express|React|Node|Javascript|HTML5|CSS3 Bootstrap|Handlebars|MySQL|jQuery|APIs Photoshop|Lightroom

Projects:

BallGame! |MongoDB, Express, React, Node | Github | Live

- Single-page web application to make predications on outcomes of MLB games
 - Used React to render all components and features
 - Uses MongoDB to store all user data
 - Uses SportsRadar's API to get game information
 - Uses AUTH0 for authentication
 - Uses Node and Express on server side

Character Survey | MongoDB, Express, React, Node | Github | Live

Single-page web application to see which character from The Office and Parks and Rec you are most like • Uses React to render all components and features

- Uses MongoDB to store data to be displayed for results
- Uses Redux for state store
- Uses Node and Express on server side

For more projects please see my GitHub @ github.com/acastelan21

Professional Experience:

Buyers Agent/ Licensed Assistant

Patti Couperthwaite's Bug Me Team w/ Coldwell Banker RWG - Fremont, Indiana

- Real Estate Team that specialized in lake front properties.
- Promoted from Office Assistant to Marketing/Closing Coordinator to Buyers Agent.
- While licensed (10/2016-1/2018) produced \$3.5 Million in sales.
- Assisted in the implementation of Top Producer CRM tool.
- Guided clients finding a home and through the home buying process.
- Processed or aided in over \$53 Million in transactions.
- Designed/amended new forms, checklists, team procedures, and marketing materials.
- Update client information in client database
- Follow up with leads from multiple web sites.
- Oversee postcard mailing campaigns to prospective customers.
- Oversee and keep up to date Facebook postings of properties for sale.

Team Leader

Reebok - Fremont, Indiana

- Promoted from Sales Associate to Team Leader on 12/2014
- Ensured customers received a high level of customer service.
- Was a presence on the sales floor while creating/maintaining a team environment within the store.
- Identified areas of improvement and made suggestions to drive best return on performance indicators.
- Used advanced product knowledge to sell by supporting team during the sales process when customers require deeper product knowledge.
- Performed store operations by being detail-oriented in receiving, displaying, merchandising and replenishing product, as well as in maintaining a clean and organized store environment.
- Trained basic core and seasonal product knowledge to all team members.
- Coached team to exceed customer expectations.

For more information please see my LinkedIn profile @ linkedin.com/in/alvarocastelan

Education:

ers Agent.

05/2015 to 01/2018

06/2014 to 06/2015